

Where Independence Is Valued<sup>SM</sup>

Annuity – Example: \$10,000 Invested	
Up Front Charge	0.00%
Annual Fee	1.25%

Annual M&E Charge of 1.25%. 5% annual growth rate, inclusive of 1.5% subaccount expenses. No riders or optional charges shown, which would negatively impact performance.

How much gets invested	\$10,000		
End of year 1 value (net of fees)	\$10,212		
End of year 1 fees	\$288		
End of year 1 value	\$10,500		
		Investment \$	
End of year 3 value (net of fees)	\$10,647	Fee \$	
End of year 3 fees	\$929		
End of year 3 value	\$11,576		
End of year 5 value (net of fees)	\$11,102		
End of year 5 fees	\$1,661		
End of year 5 value	\$12,763		
End of year 10 value (net of fees)	\$12,325		
End of year 10 fees	\$3,964		
End of year 10 value	\$16,289		

Examples shown for illustrative purposes only and does not represent an actual investment or portfolio. Annuity products have an upfront commission paid to advisors, but this is not a cost directly incurred by the investor. Annual fees may be higher or lower depending on carrier, product, mortality & expense charge, and administrative fee. Internal expenses for Mutual Fund - A Share, Mutual Fund - C Share, Annuity, and Advisory may be higher or lower depending on investments chosen. There are risks associated with investing in securities. Consider the investment objectives, charges, expenses, share classes, and risks of the investment company carefully before you invest or send money. If you would like additional information, please email or call your Financial Professional.